

## **Natasha White's BIO**

Mrs. White is tireless at identifying, defining, and internalizing her clients' requirements in order to deliver a product or service well beyond their expectations. She's had great success in building immediate trust with patient's, prospective business partners, and families as a result of her honest, direct, and enthusiastic approach when presenting their options.

Natasha is an avid networker belonging to many health care and professional groups throughout the tri-county area. She is a member of the GFWC, an international woman's organization dedicated to community improvement by enhancing the lives of others through volunteer service, a member of BLS, FALLA and WIN. In addition, she has worked closely with The Alzheimer's Association to heighten awareness of Alzheimer's disease and raise funds to support ongoing research.

Mrs. White often works with Health Care organizations such as Physician's Groups, Hospitals, Skilled Rehabilitation Centers, Assisted Living Facilities, Independent Living Facilities, Home Health Care Agencies and other community organizations. She is passionate about seniors and participates in health fairs, trade shows and community education programs. Her well honed knowledge of Medicare as well as patient care offerings makes her the ideal community business partner.

### Specialties:

Prospecting. Identifying key relationships. New business development. Client management. Account maintenance. Strategy development. Problem solving. Competitive analysis. Project Coordination. Organized. Analytical. Aggressive sales approach. Consultative technique. Persuasive & clear communicator. Presentations. Negotiations. Persistent follow up. Closing. Time management. Meet & exceed goals. Team building. Mentoring. Public speaker. Advanced computer skills. (Windows, MAC)

Natasha White  
727.418.8546 Cell  
[www/Linkedin.com/in/NatashaWhite](http://www/Linkedin.com/in/NatashaWhite)